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change the next day, but you're doing it based on feedback you're doing it based on your discovery of what worked and what needed improvement, so we're always looking at the world in that way what works? What needs improvement, not what sucks now what didn't work, what worked so I keep it and what needs improvement and that's, what we're going to be doing over the next three days, mathis is working for you, here's. What needs improvement? Susan, this is what's working for you, here's. What needs improvement? She don't get down on yourself in the same way you don't have that kind of negative talk that's so much, you know, somebody of us do, and we would be better served doing away with sound good. So go down, you guys get a high five really end. Book more clients, earn more referrals, and build profitable, long-lasting professional relationships with Michael Port's best-selling Book Yourself Solid system. Whether you are a photographer who needs to book more portrait sessions or an acupuncturist who needs more clients, this business workshop arms you with better marketing techniques that immediately bring more clients and money into your business. Michael will teach you: How to find ideal clients that energize and inspire you How to understand your clients' needs How to master the 4-part simple sales formula to book the business almost every time. Michael will also show you methods for reaching out to prospective clients and referral partners, tips to help improve your website, and strategies for building your social platform to help grow your business. If your business is just getting off the ground and you need help finding the perfect client, this workshop is a must-see.

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